



# STATE & LOCAL TAX SEMINAR SERIES

NORTH AMERICA'S TRUSTED CHOICE FOR CORPORATE TAX SOLUTIONS

## NO FEE TO ATTEND

Choose your location and date by clicking one of the buttons below

**NORTHERN CALIFORNIA**  
**Hilton Santa Clara**  
 4949 Great American Parkway  
 Santa Clara, CA  
**Tuesday, March 13, 2012**  
 9:00 AM - 3:45 PM PDT  
[Click to Register](#)

**SOUTHERN CALIFORNIA**  
**Hilton Long Beach**  
 701 West Ocean Boulevard  
 Long Beach, CA  
**Thursday, March 15, 2012**  
 9:00 AM - 3:45 PM PDT  
[Click to Register](#)

or call

**(800) 309-2110, ext. 1224**

## Midwestern States Sales/Use Tax Update

DuCharme, McMillen & Associates, Inc. (DMA) is pleased to announce another in our series of complimentary CPE accredited seminars. Multistate corporate tax professionals need to comply with state and local taxes nationwide. However, it can be challenging to stay up to date with changes in states far away. DMA's solution is to bring the top state and local tax talent from the Midwest to California.

Learning objectives and discussion topics will include:

- **Nationwide Issues and Trends in Sales/Use Taxes**
- **Sales/Use Tax Updates for:**

Arkansas	Illinois	Indiana
Iowa	Kansas	Kentucky
Michigan	Minnesota	Missouri
Nebraska	Tennessee	Wisconsin
- **Best Practices in Sales/Use Tax Compliance**

## ADDITIONAL INFORMATION

- Dress is business casual.
- Parking will be validated.
- This seminar is intended for corporate tax professionals. Practitioners and representatives from State or Local Tax Agencies are not eligible to attend this seminar unless invited by DMA as a presenter.

### Agenda

9:00 - 9:45 AM	Registration and Continental Breakfast
9:45 - 10:00 AM	Introductions
10:00 - 11:40 AM	Program
11:40 - 12:30 PM	Lunch and Late Registration
12:30 - 3:10 PM	Program
3:10 - 3:45 PM	Question and Answer Session



**5.5 CPE Credits Available**

- Advanced level program.
- Group-Live classes.
- No advance preparation required.
- Prerequisites: Previous experience in corporate tax.

Programs are being presented free of charge; no refunds will be issued. For policy or complaint information, please contact Megan Miller Fountain at (260) 484-8631 or at [mfountain@dmainsc.com](mailto:mfountain@dmainsc.com).

DuCharme, McMillen & Associates, Inc. is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: [www.learningmarket.org](http://www.learningmarket.org).



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### FEATURED SPEAKERS

#### **Jon Bowman, Director – Sales/Use Taxes**

Jon specializes in strategic tax issue development nationwide for DMA's Sales/Use Tax Division. He conducts research on complex state and local tax issues; analyzes and interprets tax issues, rulings, and court decisions; and provides well-written arguments and tax positions to support refunds and appeals.

Jon has more than 25 years of sales/use tax experience. He has worked with clients in a variety of industries including automotive, chemical, steel and medical manufacturing, retail, fast food, wholesale, printing, transportation and utilities. Jon's experience has taken him to all areas of the country and exposed him to numerous states' divergent tax laws. Prior to joining DMA, Jon had 10 years of state tax experience with the Indiana Department of Revenue where he performed sales/use tax, withholding tax and income tax audits for a variety of companies including manufacturers, retailers and contractors.

#### **Eric Buntin, National Director – Compliance Services**

Eric leads one of DMA's largest and fastest growing practices where he oversees a staff of dedicated sales/use tax compliance professionals responsible for the processing and payment of client tax returns for Fortune 1000 clients. He provides strategic tax planning for complex business transactions and conducts extensive research for unique client tax issues.

Eric has more than 22 years of business tax experience. His diverse tax background also includes the management of sales/use, income and franchise, property, gross receipts, and other business-related taxes. Prior to joining DMA in 1996, he worked at one of the nation's largest wholesale food distributors where his responsibilities included overseeing the filing and compliance of state and local taxes, as well as coordinating all state and local tax audits nationwide. Eric also worked in manufacturing, where his duties included the preparation of federal, state and local tax returns in addition to providing audit and tax compliance assistance.

#### **Sean C. Evans, Director – Tax Advisory Services**

Sean provides customized sales/use tax training courses in all areas of transaction tax. He also provides a variety of tax advisory services including sales/use tax process reviews, nexus studies, and voluntary disclosures. Additionally, Sean develops tax matrices designed to support clients' business process requirements. He also serves as project manager for tax software implementations and business process reviews.

Sean has nearly 20 years of sales/use tax experience. Prior to joining DMA, Sean was a Senior Tax Consultant for a national tax firm, where he conducted both public and on-site training courses on sales/use tax and federal tax reporting. In his private practice, Sean performed and directed nationwide managed audits, voluntary disclosures, transactional planning, nexus studies, matrix development, system surveys, procedure development, and corporate sales tax training. He has extensive experience in serving clients in various industries, including oil and gas, manufacturing, healthcare, high technology, retail services, financial services, aerospace, and major construction.

For more company information, please visit [DMAinc.com](http://DMAinc.com)



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#### **Chris Even, Director – Sales/Use Taxes**

As Director of the St. Louis, Missouri sales/use tax practice, Chris works closely with clients and DMA's sales/use tax staff to develop and implement tax planning strategies that result in significant tax savings. He also works with state tax authorities to ensure DMA's clients receive equitable treatment. In addition, Chris plans, organizes and performs sales/use tax overpayment reviews for major corporations in a variety of industries. He analyzes and interprets new tax statutes, rulings, and court decisions. Chris also analyzes clients' transaction tax data, reviews sales/use tax audit assessments, closely monitors deadlines, and files any necessary appeals and/or protests.

Chris has over 21 years of sales/use tax experience. Before joining DMA, he was a Director for another consulting firm and previously worked in public accounting where he represented clients in the agricultural, financial services, pharmaceutical, manufacturing, technology and retail industries. He has significant negotiation experience with auditors and attorneys with respect to audit assessments and refund issues. In addition to his previous experience in public accounting, Chris has four years of experience with the Missouri Department of Revenue, where he performed audits.

#### **Mark Miller, Director – Sales/Use Taxes**

As Director of the Chicago sales/use tax practice, Mark works closely with clients and DMA's sales/use tax team to develop and implement tax-planning strategies that result in future savings and reduced errors. He analyzes clients' past and current sales/use tax records to diagnose potential process or system errors that result in overpaid taxes or tax deficiencies. Mark also negotiates with auditors and state tax officials to achieve tax savings for clients, performs managed audits, and provides sales/use training.

Mark has more than 20 years of sales/use tax experience. Prior to joining DMA, Mark operated his own sales and use tax consulting firm for four years and previously served as Regional Vice President of another consulting firm, opening its Midwest operations. He spent seven years in public accounting at KPMG LLP and Coopers & Lybrand LLP. Mark began his sales and use tax career as a Regional Sales Tax Analyst with Xerox Corporation. Mark has worked with clients in a wide range of industries including: industrial and consumer manufacturing, oil and gas, energy, telecommunications, transportation, leasing, printing and publishing, automotive, and food and beverage.

### ABOUT DMA

Since 1972, DuCharme, McMillen & Associates, Inc. has been assisting corporate taxpayers minimize the cost and administration of corporate taxation. We serve Fortune 1000 clients from regional offices across the U.S. and Canada. Learn more on our website >>

